



Disability Fact Finder

Producer: _____

Name of Client: _____ DOB: ____/____/____

Female Smoker
 Male Non-Smoker
Height: _____ Weight: _____

Any health issues? _____

Occupation/Duties: _____

Business Owner? No Yes Type of Business: _____

% of ownership _____

of Employees _____

Other coverage in force? No Yes If yes, Group Individual

Benefit amount/% _____

Annual Gross Income: _____

Design: (If known)

Type of Product: Individual Business Overhead
 Key Person Buy/Out

Benefit Period: To Age 65 5 years 2 years

Elimination: 90 days 180 days Other _____

Riders/Features: Own Occupation COLA
 Residual/Partial Catastrophic

Notes: _____

